

**LEGISLATIVE SERVICES AGENCY  
OFFICE OF FISCAL AND MANAGEMENT ANALYSIS**

301 State House  
(317) 232-9855

**FISCAL IMPACT STATEMENT**

**LS 6899**

**BILL NUMBER:** SB 271

**DATE PREPARED:** Jan 25, 2002

**BILL AMENDED:** Jan 24, 2002

**SUBJECT:** Telemarketing.

**FISCAL ANALYST:** John Parkey

**PHONE NUMBER:** 232-9854

**FUNDS AFFECTED:** X **GENERAL**  
**DEDICATED**  
**FEDERAL**

**IMPACT:** State

**Summary of Legislation:** (Amended) This bill deletes the requirement that a contract made through a telephone solicitation call is invalid and unenforceable if the contract does not comply with all other statutes. The bill provides that a telephone solicitor must comply with all applicable laws.

**Effective Date:** July 1, 2002.

**Explanation of State Expenditures:**

**Explanation of State Revenues:** The deletion of the requirement that a contract made through a telephone solicitation call must comply with all other statutes could *potentially* reduce the number of civil penalties collected by the Attorney General's Office from violators of the state's telemarketing provisions. The impact of this provision on the Attorney General's collection of civil penalties and administrative costs is expected to be negligible.

**Explanation of Local Expenditures:**

**Explanation of Local Revenues:**

**State Agencies Affected:** Consumer Protection Division of the Office of the Attorney General.

**Local Agencies Affected:** Marion County Courts.

**Information Sources:**